

REP: TEL# 703 528 7800 FAX# 703 528 7880
CREDIT ADVISORY: AGENCY CREDIT RISK !!
ORDER WORKSHEET HARRIS REPORT FROM REP SEP18/12 16.51
CHANGES ** WFTV-TV ***

REP. #	OFF. # 6556	SALESMAN #
BUYER NAME	STEVE HAZELTON	
SALES PRSN	WA- JOE KNAUER	

	CLASS: NATL.	LOCAL	REGIONAL
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	CLASS: NATL.	LOCAL	REGIONAL
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ICE)

DATE SEP18/12 16.51

DATE SEP18/12 16.51

TO LENA
FR JULIE
CANCELLED 1-3
REV 8
ADDED 10-12
TTLS \$63000...31X
PLS CFM, THX 9/18

RPOF 3 PAC— PENA, SANTIAGO, SMITH

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
1		S	500P-600P	30		\$1,800.00	9/25	9/28	0		TU-F	0
PROGRAM : NEWS												
CON COM1 : 1X PER DAY												
2		S	500P-600P	30		\$1,800.00	10/1	10/5	0		M-F	0
PROGRAM : NEWS												
CON COM1 : 1X PER DAY												
3		S	500P-600P	30		\$2,250.00	10/8	10/8	0		MON	0
PROGRAM : NEWS												
CON COM1 : 1X PER DAY												

REP HEADLINE# 6320907
*** UNAPPROVED REV #1 ***

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LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
8	*		1100P-1130P	30		\$2,000.00	10/1	10/7	6		M-F,SU	6
PROGRAM : NEWS												
CON COM1: 1X PER DAY												
10	A		700A-900A	30		\$1,600.00	9/25	9/28	4		TU-F	4
PROGRAM : GMA												
CON COM1: 1X PER DAY												
11	A		700A-900A	30		\$1,600.00	10/1	10/5	5		M-F	5
PROGRAM : GMA												
CON COM1: 1X PER DAY												
12	A		700A-900A	30		\$2,000.00	10/8	10/8	1		MON	1
PROGRAM : GMA												
SEP/12			24000.00	OCT/12		39000.00						
CONTRACT TOTAL												63000.00
TOTAL SPOTS												31

MARKET TOTALS \$90,071 WFTV 70% WKMG 0% WESH 30% WOFL 0% WKCF 0% WRBW 0% CABL 0%
WOPX 0% WRDQ 0% EFTV 0%

SVC- NSI
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE